

# Albemarle Corporation

Lithium supply bottlenecks: from mine to market

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# Forward-Looking Statements

Some of the information presented in this presentation, the webcast and discussions that follow, including, without limitation, statements with respect to product development, technology improvements, market trends, price, expected growth, input costs, costs and cost synergies, economic trends, supply and demand outlook and all other information relating to matters that are not historical facts may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Actual results could differ materially from the views expressed.

Factors that could cause actual results to differ materially from the outlook expressed or implied in any forward-looking statement include, without limitation: changes in economic and business conditions; changes in financial and operating performance of our major customers and industries and markets served by us; the timing of orders received from customers; the gain or loss of significant customers; competition from other manufacturers; changes in the demand for our products or the end-user markets in which our products are sold; limitations or prohibitions on the manufacture and sale of our products; strategic actions and decisions of our competitors; availability of raw materials; increases in the cost of raw materials and energy; alternative technologies; changes in our markets in general; fluctuations in foreign currencies; changes in laws and government regulation impacting our operations or our products; the occurrence of regulatory proceedings, claims or litigation; the occurrence of cyber-security breaches, terrorist attacks, industrial accidents, natural disasters or climate change; hazards associated with chemicals manufacturing; the inability to maintain current levels of product or premises liability insurance or the denial of such coverage; political unrest affecting the global economy, including adverse effects from terrorism or hostilities; political instability affecting our manufacturing operations or joint ventures; changes in accounting standards; the inability to achieve results from our global manufacturing cost reduction initiatives as well as our ongoing continuous improvement and rationalization programs; changes in the jurisdictional mix of our earnings and changes in tax laws and rates; changes in monetary policies, inflation or interest rates that may impact our ability to raise capital or increase our cost of funds, impact the performance of our pension fund investments and increase our pension expense and funding obligations; volatility and uncertainties in the debt and equity markets; technology or intellectual property infringement, including cyber-security breaches, and other innovation risks; decisions we may make in the future; the ability to successfully execute, operate and integrate acquisitions and divestitures; and the other factors detailed from time to time in the reports we file with the SEC, including those described under “Risk Factors” in our Annual Report on Form 10-K and our Quarterly Reports on Form 10-Q. These forward-looking statements speak only as of the date of this presentation. We assume no obligation to provide any revisions to any forward-looking statements should circumstances change, except as otherwise required by securities and other applicable laws.

# Why is it challenging to get new lithium supply to market?



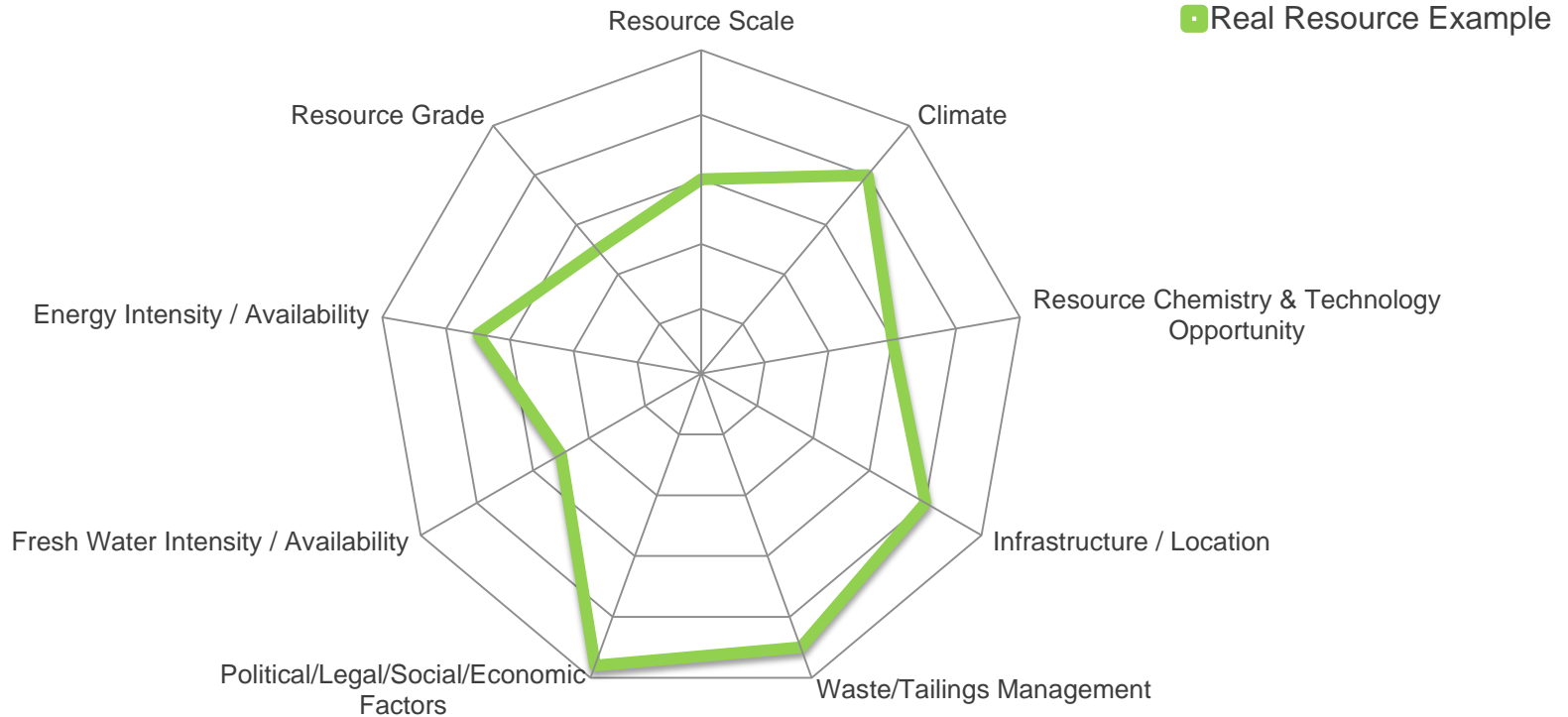
Quality and consistency of resources vary widely and can determine success or failure of a new lithium project

That resource variation drives the need for tailored chemical conversion capabilities for lithium materials

New and un-tuned conversion processes result in chemical and physical characteristics (or ranges thereof) that have implications for battery failure modes

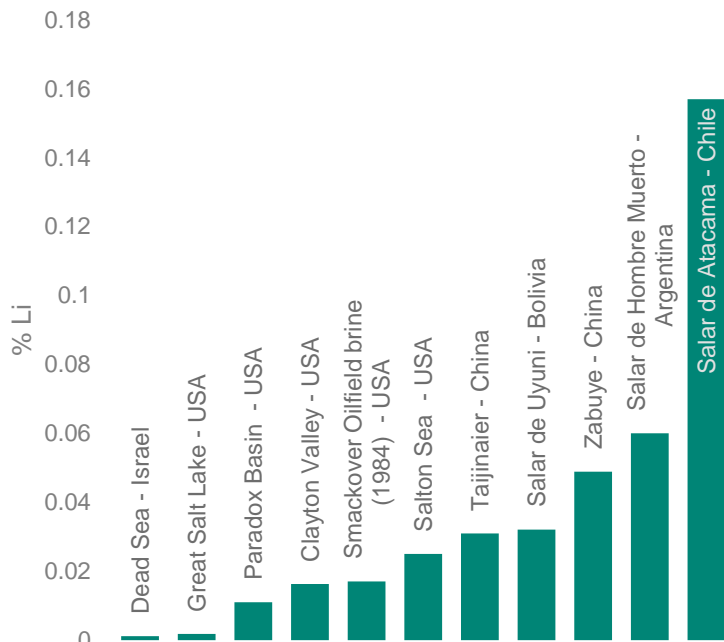
Rapid evolution of battery technology is driving the need for different product forms of lithium chemistry

# Each resource is unique – in many different respects



Complex considerations make it hard to evaluate ultimate success of a project

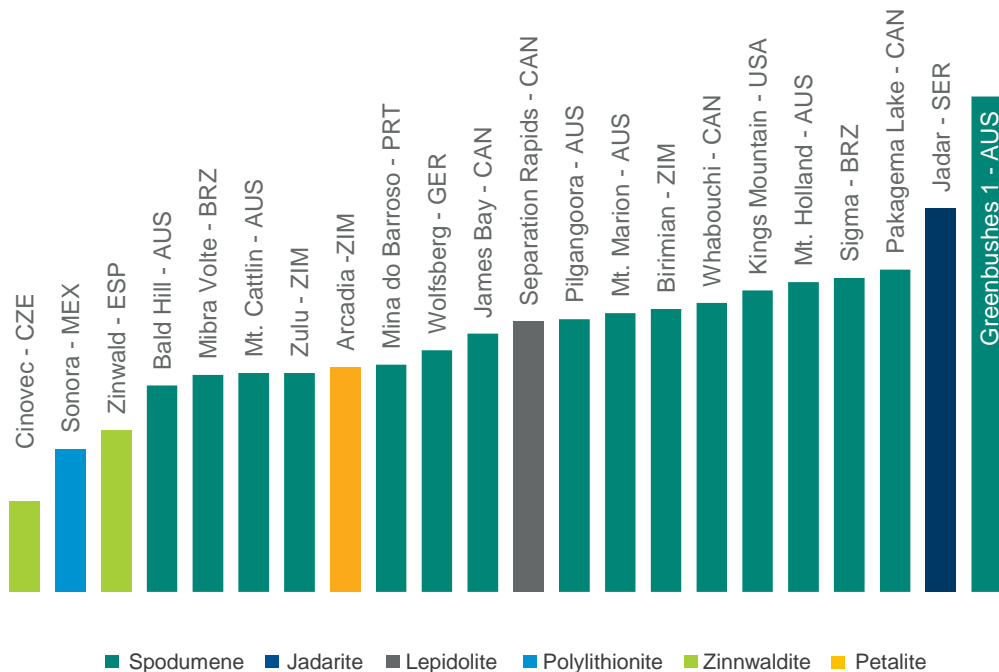
# Brine resources have significant differences



| Resource                              | Salt Content (Weight %) <sup>1</sup> |           |             |             |           |             |                 |
|---------------------------------------|--------------------------------------|-----------|-------------|-------------|-----------|-------------|-----------------|
|                                       | Na                                   | K         | Li          | Mg          | Ca        | Cl          | SO <sub>4</sub> |
| Clayton Valley - USA                  | 4.69                                 | 0.4       | 0.0163      | 0.019       | 0.045     | 7.26        | 0.34            |
| Salar de Atacama - Chile              | 9.1                                  | 2.36      | 0.157       | 0.965       | 0.045     | 18.95       | 1.59            |
| Salar de Hombre Muerto - Argentina    | 9.90-10.30                           | 0.24-0.97 | 0.058-0.121 | 0.018-0.141 | .019-.09  | 15.80-16.80 | 0.53-1.14       |
| Salar de Uyuni - Bolivia              | 7.06                                 | 1.17      | 0.0321      | 0.65        | 0.0306    | 5           | -               |
| Great Salt Lake - USA                 | 3.70-8.70                            | 0.26-0.72 | 0.0018      | .5-.97      | .026-.036 | 7.00-15.60  | 0.94-2.00       |
| Dead Sea - Israel                     | 3.01                                 | 0.56      | 0.0012      | 3.09        | 1.29      | 16.1        | 0.061           |
| Zabuye - China                        | 7.29                                 | 1.66      | 0.0489      | 0.0026      | 0.0106    | 9.53        | -               |
| Tajimaier - China                     | 5.63                                 | 0.44      | 0.031       | 2.02        | 0.02      | 13.42       | 3.41            |
| Salton Sea - USA                      | 5.00-7.00                            | 1.30-2.40 | .01-.04     | 0.07-0.57   | 22.6-39   | 14.20-20.9  | 42-50           |
| Paradox Basin - USA                   | 2.52                                 | 2.67      | 0.011       | 3.09        | 4.35      | 20.1        | 0.022           |
| Smackover Oilfield brine (1984) - USA | 6.7                                  | 0.28      | 0.017       | 0.35        | 3.45      | 17.17       | 0.04            |

Variations in concentrations and chemical profile drive need for customized extraction

# Hard rock also varies in quality, grade and chemical profile

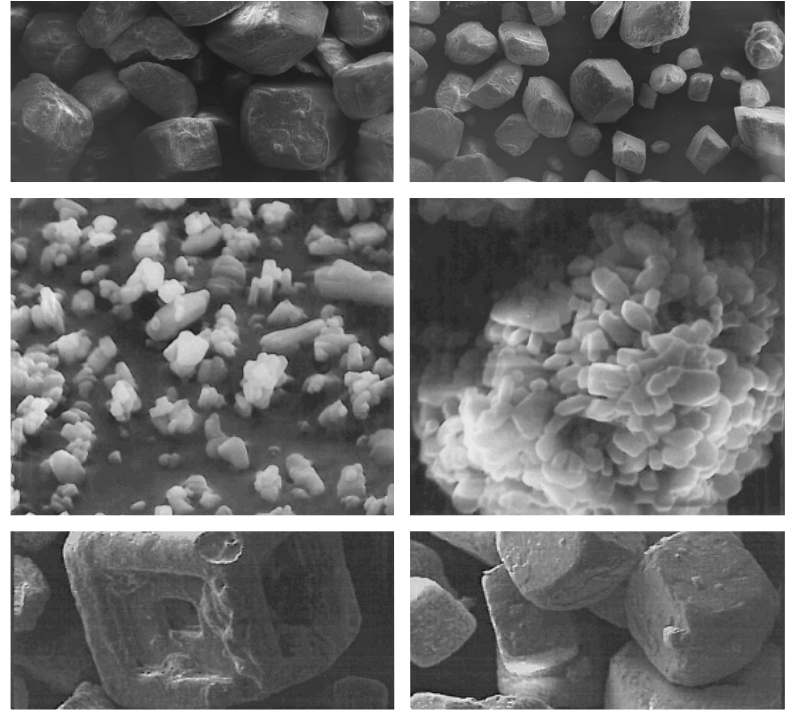


| Mineral <sup>1</sup> | Formula  | Average Li <sub>2</sub> O% |
|----------------------|--|----------------------------|
| Spodumene            | LiAlSi <sub>2</sub> O <sub>6</sub>   | 2.9-7.7                    |
| Petalite             | LiAl(Si <sub>4</sub> O <sub>10</sub> )   | 3.0-4.7                    |
| Lepidolite           | K(Li,Al) <sub>3</sub> (Si,Al) <sub>4</sub> O <sub>10</sub> (OH,F) <sub>2</sub> | 3.0-4.1                    |
| Amblygonite          | (Li,Na)Al(PO <sub>4</sub> )(F,OH)  |                            |
| Montebrasite         | LiAl(PO <sub>4</sub> )(OH,F)   | 7.5-9.5                    |
| Zinnwaldite          | KLiFeAl(AlSi <sub>3</sub> )O <sub>10</sub> (OH,F) <sub>2</sub>                 | 0.4-0.8                    |
| Eucryptite           | LiAlSiO <sub>4</sub>   | 4.5-6.5                    |
| Bikitaite            | LiAlSi <sub>2</sub> O <sub>6</sub> H <sub>2</sub> O                            |                            |
| Cookeite             | LiAl <sub>4</sub> (AlSi <sub>3</sub> O <sub>10</sub> )(OH) <sub>8</sub>        |                            |
| Virgilite            | LiAlSi <sub>2</sub> O <sub>6</sub>   |                            |
| Jadarite             | LiNaSiB <sub>3</sub> O <sub>7</sub> OH   | 1.75-2.0                   |
| Polyolithionite      | KLi <sub>2</sub> AlSi <sub>4</sub> O <sub>10</sub> (F,OH) <sub>2</sub>         |                            |

While extraction technologies are more standardized, hard rock cost and quality still vary widely

# End-use quality standards demand well tuned conversion processes

- Morphology (form & structure) & Particle Size
  - Cathode structure
  - Processing Efficiency
- Impurities
  - Side reactions
  - Conductivity
  - SEI Layer Formation
  - Electrolyte integrity
  - Thermal Stability

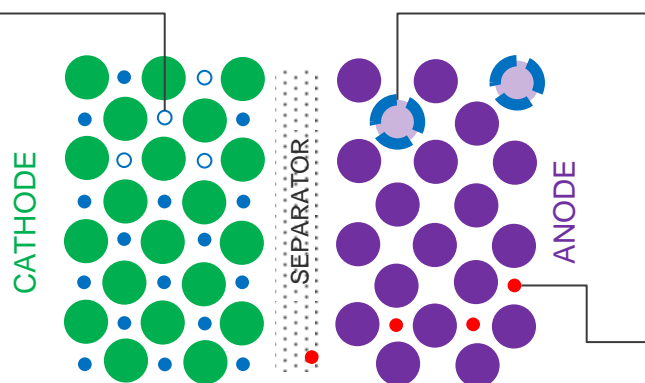


Resource variability and scarce process know-how can add years to process development timelines

# Purity and consistency: a significant driver of battery performance

Impurities “deactivate” lattice positions in the metal oxide and  
**DEGRADE CAPACITY**

All degradation pathways combined reduce battery  
**CYCLE LIFE**



Material variation contributes to over/under charge and  
**COMPROMISES SAFETY**

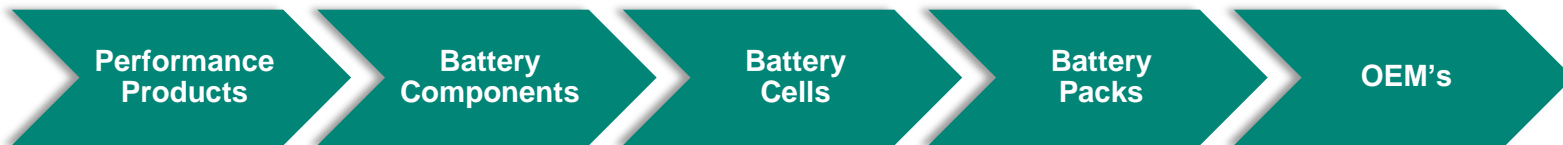
Impurities “clog” ion conduction channels, increase resistance &  
**LIMIT POWER**

Only a few producers today have demonstrated the ability to produce Battery Grade Lithium that enable safe, high-performance, long-life batteries



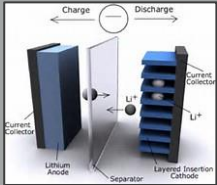
# Bringing lithium products to xEV market is lengthy and complex

Raw Materials




Li Carbonate  
Li Hydroxide

- Specification varies by customer
- New Supplier >= 1 year for each cathode formulation



Cathode, Anode,  
Electrolyte

- Specifications vary by customer, application, and composition




Cylindrical,  
Pouch, Prismatic

- Spec's vary by OEM vehicle and Performance Required.



xEV, PEV,  
ESS, CE

- Battery Cell and Pack Design vary by OEM and vehicle type



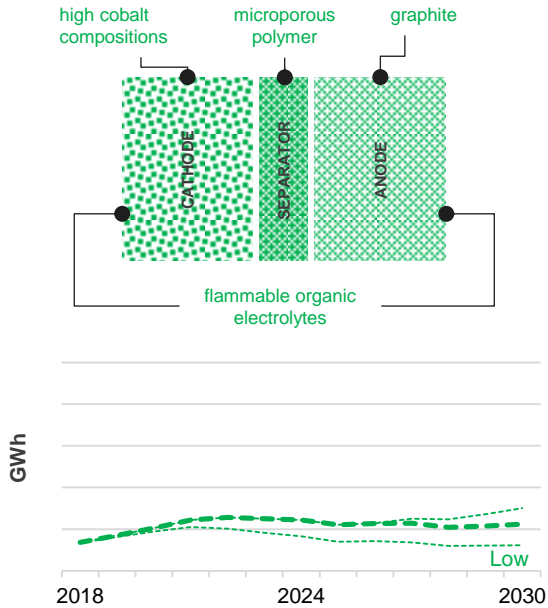
BEV, PHEV,  
HEV

- Each OEM has a specific performance requirement and form factor they are designing

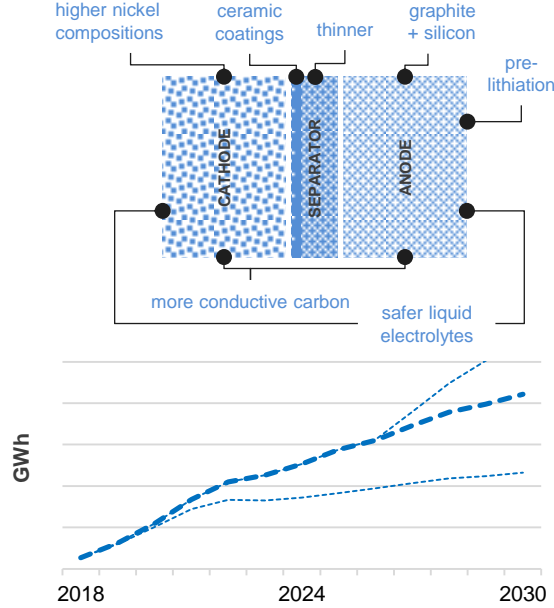
Qualification timing is 3-5 years for new cathode material to be qualified in a battery pack

# Cathode and battery material requirements are dynamic

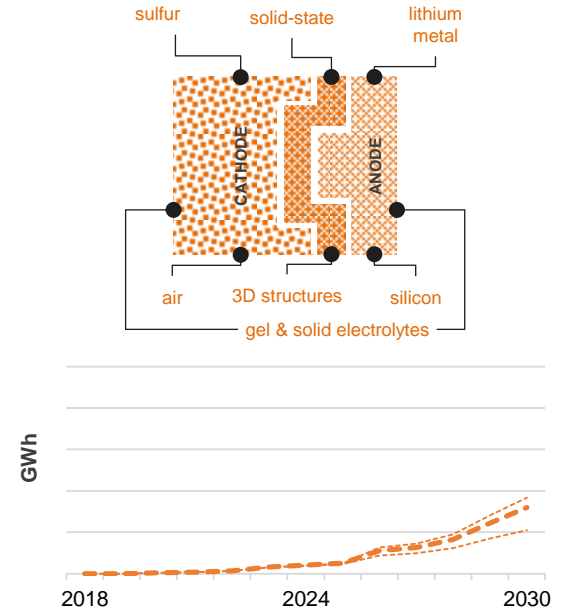
## Current



## Advanced

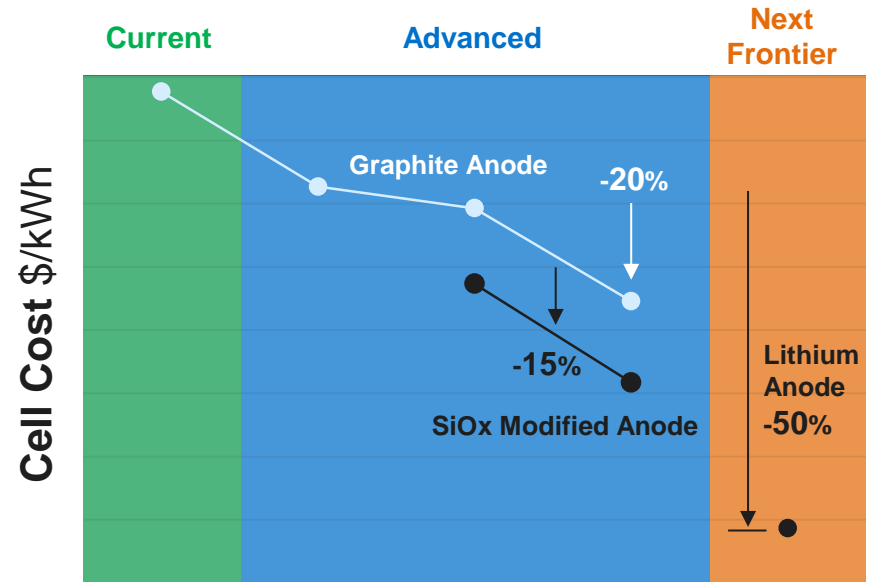
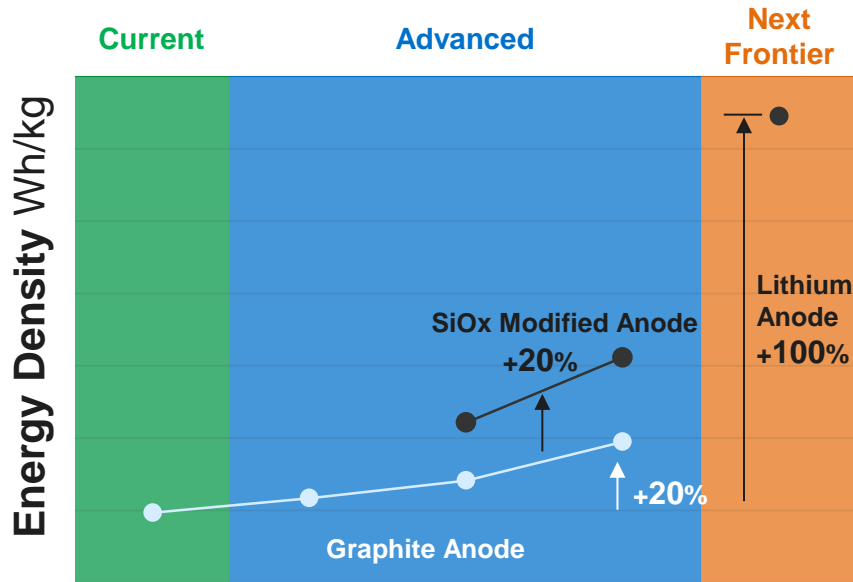


## Next Frontier



Breadth of lithium products and capabilities needed for a supplier to remain relevant to battery firms

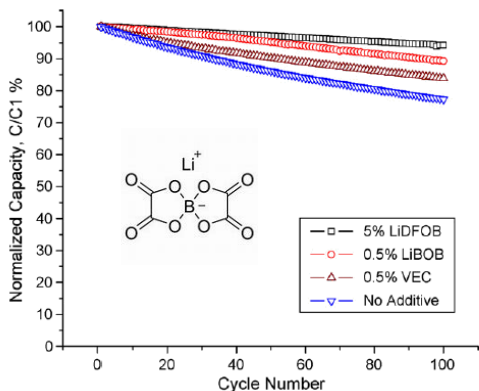
# Lithium plays a key role in battery technology evolution



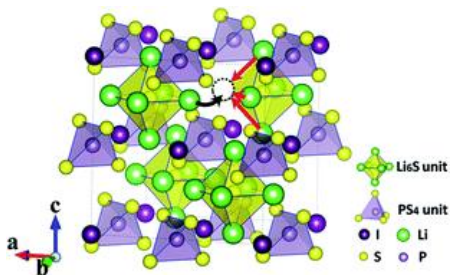
Material and cell advancements drive performance & cost improvements

# Examples of advanced lithium materials from Albemarle

Patented lithium-based materials to enable long cycle life



Li<sub>2</sub>S - key ingredient in next frontier solid separators



Lithium metal foils for next frontier anodes



Leading cathode and battery producers are seeking suppliers with ability to partner on next gen technology

# In summary, multiple factors make lithium a specialized business



Only a few suppliers today (largely the “majors”) can meet the significant growth in demand

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**[www.albemarle.com](http://www.albemarle.com)**