

Forward-Looking Statements

This presentation, conference call and discussions that follow contain statements concerning our expectations, anticipations, intentions, beliefs or strategies regarding the future, which constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements, which are based on assumptions that we have made as of the date hereof and are subject to known and unknown risks and uncertainties that could cause actual results, conditions and events to differ materially from those anticipated, often contain words such as "anticipate," "believe," "could," "estimate," "expect," "intend," "may," "should," "would," "will" and variations of such words and similar expressions. Forwardlooking statements may include, without limitation, statements regarding future or expected: financial and operating results, production capacity, volumes, and pricing, demand for Albemarle's products, capital projects, acquisition and divestiture transactions, market and economic trends, and all other information relating to matters that are not historical facts. Factors that could cause Albemarle's actual results to differ materially from the outlook expressed or implied in any forward-looking statement include, without limitation: changes in economic and business conditions; product development; financial and operating performance of major customers; the timing and magnitude of orders received from customers; the gain or loss of significant customers; fluctuations in lithium market pricing; production volume shortfalls; increased competition; changes in the demand for its products; availability and cost of raw materials and energy; technological change and development; fluctuations in foreign currencies; changes in laws and government regulation; regulatory actions, proceedings, claims or litigation; cyber-security breaches, terrorist attacks, industrial accidents or natural disasters; hazards associated with chemicals manufacturing; the inability to maintain current levels of insurance; political unrest; changes in accounting standards; changes in monetary policies, inflation or interest rates; volatility in the debt and equity markets; intellectual property infringement; future acquisition and divestiture transactions, including the ability to successfully integrate acquisitions; timing and success of active and proposed projects; the duration and impact of the coronavirus (COVID-19) pandemic; performance of Albemarle's partners in joint ventures and other projects; changes in credit ratings; and the other factors detailed from time to time in the reports Albemarle files with the SEC, including those described under "Risk Factors" in Albemarle's most recent Annual Report on Form 10-K and any subsequently filed Quarterly Reports on Form 10-Q, which are filed with the Securities and Exchange Commission (the "SEC") and available on the investor section of Albemarle's website (investors.albemarle.com) and on the SEC's website at www.sec.gov. These forward-looking statements speak only as of the date they are presented. Albemarle assumes no obligation to provide any revisions to any forwardlooking statements should circumstances change, except as otherwise required by securities and other applicable laws.

Non-GAAP Financial Measures

It should be noted that adjusted net (loss) income attributable to Albemarle Corporation, adjusted diluted earnings per share ("EPS"), non-operating pension and other post-employment benefit ("OPEB") items per diluted share, non-recurring and other unusual items per diluted share, adjusted effective income tax rates, EBITDA, adjusted EBITDA margin and adjusted EBITDA margin are financial measures that are not required by, or presented in accordance with, accounting principles generally accepted in the United States, or GAAP. These non-GAAP measures should not be considered as alternatives to Net income attributable to Albemarle Corporation ("earnings") or other comparable measures calculated and reported in accordance with GAAP. These measures are presented here to provide additional useful measurements to review the company's operations, provide transparency to investors and enable period-to-period comparability of financial performance. The company's chief operating decision maker uses these measures to assess the ongoing performance of the company and its segments, as well as for business and enterprise planning purposes.

A description of other non-GAAP financial measures that Albemarle uses to evaluate its operations and financial performance, and reconciliation of these non-GAAP financial measures to the most directly comparable financial measures calculated and reported in accordance with GAAP can be found on the following pages of this press release, which is also is available on Albemarle's website at https://investors.albemarle.com. The company does not provide a reconciliation of forward-looking non-GAAP financial measures to the most directly comparable financial measures calculated and reported in accordance with GAAP, as the company is unable to estimate significant non-recurring or unusual items without unreasonable effort. The amounts and timing of these items are uncertain and could be material to the company's results calculated in accordance with GAAP.

Albemarle leads the world in transforming essential resources into critical ingredients for mobility, energy, connectivity and health.

We partner to pioneer new ways to move, power, connect and protect with people and planet in mind.

We are committed to building a more resilient world.

Leading the World in Transforming Essential Resources

Albemarle by the Numbers¹ FY 2022 Financial Highlights Ketjen 12% Employees² ~7,400 \$7.3B **Net Sales Albemarle** ~1.900 Net Income³ Customers \$2.7B **Specialties Albemarle** 24% ~70 Adj. EBITDA4 \$3.5B Countries **Energy Storage** >2,100 Adj. EBITDA Margin⁴ 47% **Active Patents** 64%

- Clear strategy to achieve profitable growth and enhance sustainability
- A global leader with durable competitive advantages
- Track record of strong financial and operating performance
- Strong growth expected to continue in 2023 +55-75% net sales Y/Y
- Capitalizing on growth opportunities in electric vehicles and beyond mobility, energy, connectivity, health

2022 Net Sales

Diverse and Dedicated Leadership Team Focused on Delivering Shareholder Value



Kent Masters
Chairman & CEO



Scott Tozier
Chief Financial Off



President, Energy Storage



Netha Johnson

President, Specialties

Experience: 25+ years

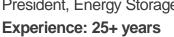


Experience: 20+ years



Chief Financial Officer

Experience: 30+ years





Sean O'Hollaren



Melissa Anderson

Chief Human Resources Officer **Experience: 30+ years**



Kristin Coleman

General Counsel

Experience: 30+ years



Jac Fourie

Chief Capital Projects Officer **Experience: 20+ years**

Chief External Affairs Officer Experience: 30+ years

Engaged, Diverse, and Accountable Board of Directors



Laurie Brlas Former EVP & CFO. **Newmont Mining**





Jim O'Brien Former Chairman & CEO, Ashland





Glenda Minor Former SVP & CFO, Evraz North America





Dean Seavers Former President, National Grid U.S.





Ralf Cramer Former President and CEO. Continental China





Jerry Steiner Former EVP, Sustainability & Corporate Affairs, Monsanto





Diarmuid O'Connell Former VP, Corp & Business Development, Tesla Motors



Holly Van Deursen Former Group Vice President, Petrochemicals, BP



Executive Compensation Committee Nominating & Governance Committee

Audit & Finance Committee

Capital Investment Committee



Kent Masters Chairman & CEO, Albemarle





Alex Wolff Former U.S. Ambassador to Chile





Health, Safety & Environment Committee

★ Chairman of the Board

★ Lead Independent C Committee Chairperson

▲ ALBEMARLE®

Average Tenure

~ 5 years

Racial Diversity

Gender Diversity

White

70%

Male

70%

Black

20%

Hispanic 10%

Female

30%

Durable Competitive Advantages Differentiate Albemarle as an Industry Leader



DEEPLY EMBEDDED



Customer-centric collaboration



R&D expertise for next generation materials



Capital **project execution** expertise



Enhanced sustainability performance



Comprehensive operating model to achieve operational excellence



Portfolio of best-in-class assets and resources around the globe



Industry-leading safety performance



Process technology and **product applications** knowledge



Solid balance sheet, cash flow & portfolio management, create maximum financial flexibility

Continuing to develop and embed our competitive advantages

Transforming Essential Resources to Better Serve People and Planet



Clear Strategy to Deliver Enduring Value

Grow Profitably

- Expand capacity to meet customer needs and generate value
- Partner with strategic customers and stakeholders to facilitate innovation and mutual growth

Maximize Productivity

- Deploy operating model to build a scalable platform for growth
- Grow highperformance culture with best-in-class capabilities
- Optimize earnings, cash flow and cost structure

Invest with Discipline

- Allocate capital and manage portfolio to generate long-term value
- Maintain Investment Grade credit rating and support our dividend

Advance Sustainability

- Build competitive advantage through industry-leading ESG performance
- Accelerate sustainability ambitions of customers and communities

Providing Critical Ingredients for Mobility, Energy, Connectivity and Health



MOBILITY

Advancing the future of movement by being the leading provider of materials that make mobility better and cleaner.



ENERGY



Powering the energy transition to meet the rising needs so we can ensure the world has critical resources for years to come.



CONNECTIVITY

Enabling an always-on world to make technology more consistent and reliable, so we can continue to innovate more efficient.





• • • • • • D E F I B R I L L A T O F



HEALTH

Improving quality of life by making health safer and more attainable today, so the planet and future generations can continue to thrive.

Sustainability Framework Aligns with Strategy

Sustainability is not just doing the right thing, but doing it the right way

Natural Resource Management

Responsibly manage our use of resources and materials

Sustainable Shareholder Value

Foster the conditions that create sustainable value for shareholders



People, Workplace & Community

Build an inclusive and diverse workplace focused on safety, mutual respect, development and wellbeing

Actively collaborate and engage in the communities in which we work

Committed to Building a More Resilient World

CEO Water Mandate Signatory



IRMA third-party audit at Salar de Atacama; Self-assessments at Greenbushes and Wodgina



CDP Reporting: First year scored Climate (B) and Water (C)



Eight Responsible Care Awards, including two Sustainability awards at Silver Peak, Nevada

















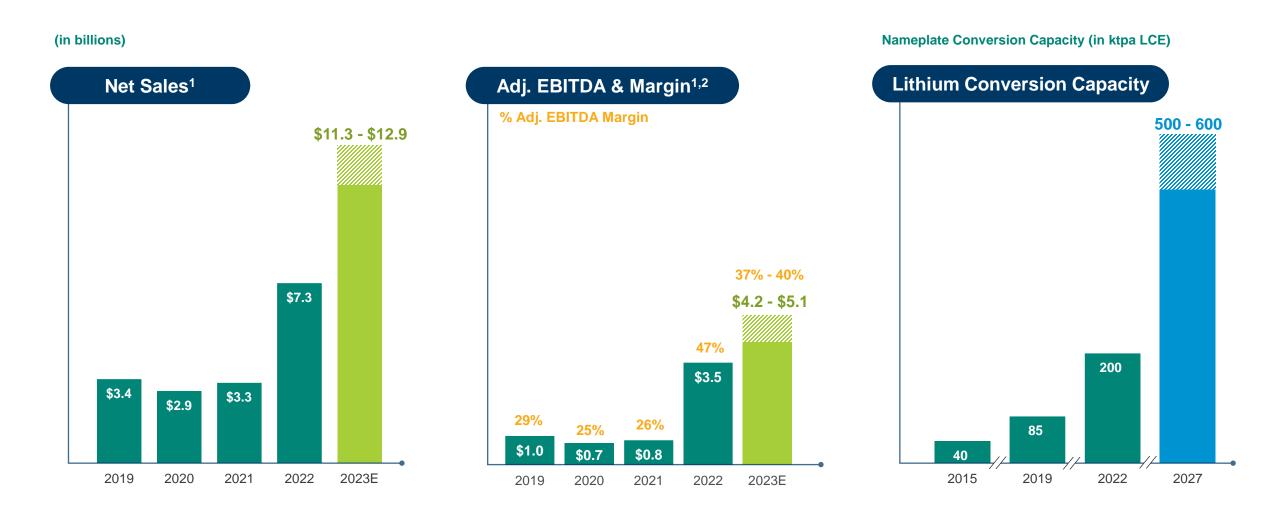




Our focus on sustainability is gaining recognition

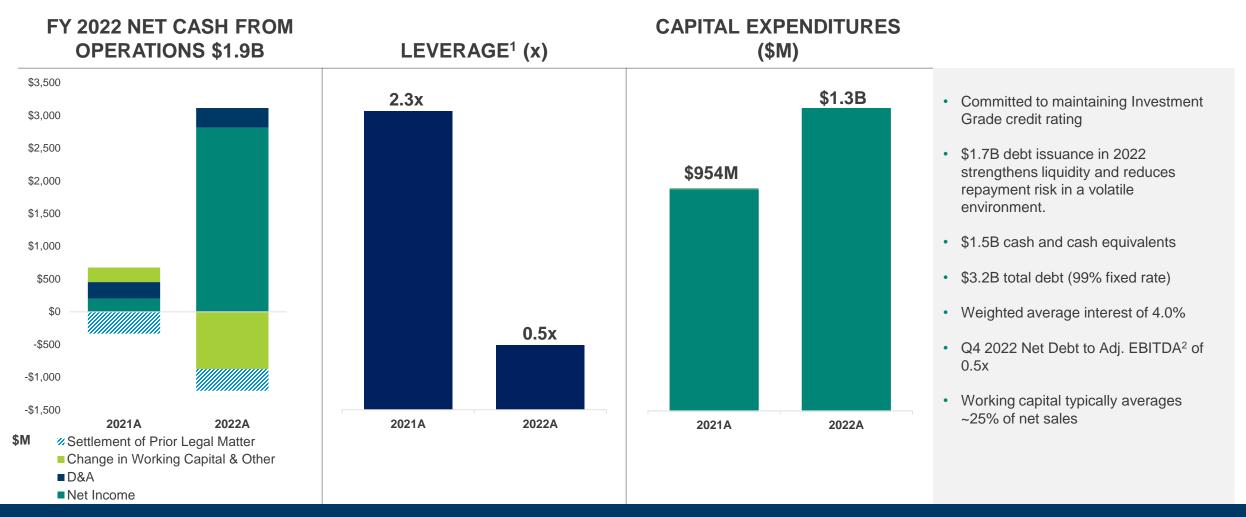
Strong Track Record of Financial and Operating Performance

Deliberate, transformational steps to position for growth



¹ Historical and prospective financial information excludes divestiture of FCS ² Non-GAAP measure, see appendix for definition and reconciliations of historical measures to most directly comparable GAAP measure

Strong Financial Position and Ample Liquidity (As of 12/31/22, \$M)



Free cash flow positive in 2022, significant operating cash flow to fund accelerated growth investments

¹ Leverage defined as consolidated net funded debt to consolidated EBITDA ratio ² Bank covenant definition, see Appendix

Continued Growth in a Turbulent Macro Environment

2023E Forecast Cost Breakdown:

Royalties

 Progressive commissions paid in Chile, increases with price to customer

 For every \$1 over \$10/kg LCE, ALB pays \$0.40 to CORFO

Energy/ Freight

- Includes natural gas and utilities
- Notable increases in freight, continued supply chain issues

Labor (incl GSA)

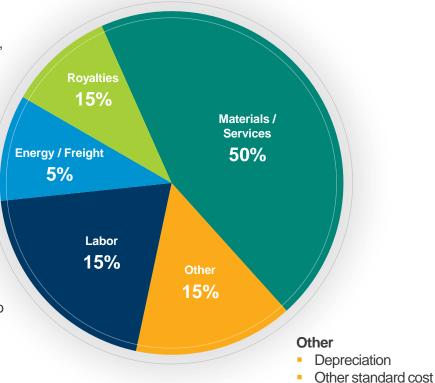
 Increasing headcount to prepare for long-term growth, plus inflation impacts

Materials / Services

Nearly 20% spodumene is company-owned

components

- Other major inputs include BPA, chlorine, molybdenum, caustic soda, soda ash
- Other services includes warehousing



Economic Conditions Vary By Segment

Energy Storage

- Expect continued secular growth related to the shift to clean transportation supported by OEM EV investments and public policy
- Key economic indicators include global EV production
- Battery grade demand lags EV production ~1 to 2 quarters
- Contribution margin ~60%

Specialties

- Diverse end markets ability to divert product to highest margin operations; demand typically rebounds quickly post recession
- Key economic indicators include consumer confidence, total automotive production, building and construction
- ~1 to 3 quarter lag in supply chain
- Contribution margin ~65%

Ketjen

- Demand relatively resilient in previous recessions; lower oil prices have historically led to higher demand and lower raw materials costs
- Key economic indicators include transportation fuel demand
- FCC demand changes with fuel consumption with little to no lag
- HPC demand lags multiple quarters as refineries push out turnarounds
- Contribution margin ~40%

Prioritizing Capital Allocation to Support Growth Strategy

	Invest in High-Return Growth	Portfolio Management	Maintain Financial Flexibility	Dividends & Share Repurchases
Objectives	 Growth remains the primary capital allocation priority Strategically grow Energy Storage and Specialties to leverage low-cost resources Position Ketjen for long-term stability Maintain capital discipline and operational excellence 	 Actively assess portfolio; reinvest proceeds Bolt-on acquisitions to accelerate growth at attractive returns Build and maintain our top-tier resource base 	 Committed to Investment Grade rating Strong balance sheet offers optionality to fund growth Leverage expected to remain <1.0x near-term to preserve flexibility Long-term target leverage between 2.0x and 2.5x to maintain investment grade 	 Continue to support our dividend Limited cash flow available for repurchase as we invest in growth Expected 29th year of dividend growth
Ability to Adapt to Changing Economic Conditions	 Slow non-critical / non-growth capital expenditures Accelerate partnering / tolling arrangements 	 Position company to take advantage of low-price acquisition targets in a downturn 	 Enable continuation of growth Slow hiring, T&E, and other discretionary costs Shift production volumes to support highest demand markets 	 Excess cash flow to support dividend growth and potential repurchases

Financial Flexibility to Execute Growth Strategy

High-return organic growth and potential M&A to complement existing portfolio

- Build and maintain world-class resource base
- Specialized, next-gen technology and/or materials
- Customer partnerships to accelerate growth, improve sustainability, and develop technologies
- Bolt-on assets (buy vs build)

Committed to disciplined investment

- Ability to accelerate high-return growth
- Target >2x WACC at mid-cycle pricing; minimum >1x WACC at trough pricing
- Ability to maintain Investment Grade credit rating and support dividend
- Accretive to shareholders





Strong growth expected in 2023: net sales +55-75% YoY, adj. EBITDA +20-45% YoY

A global leader with world-class assets and a diversified product portfolio; long-term supply with reliable, consistent quality

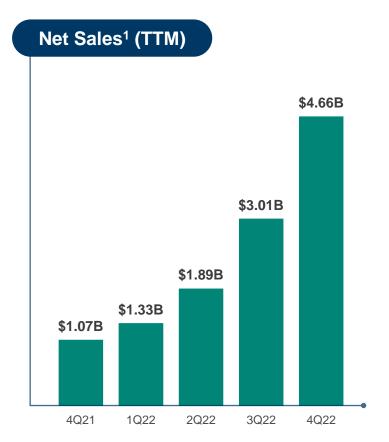
Capitalizing on tremendous growth opportunities in electric vehicles and beyond - mobility, energy, connectivity, health

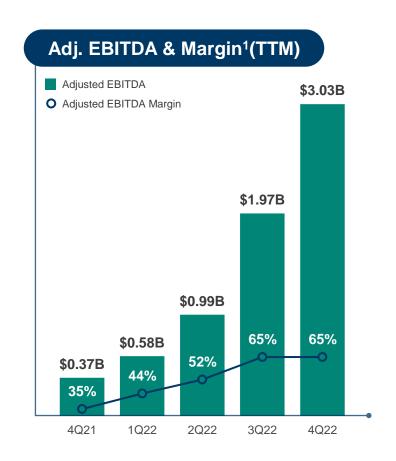
Innovating to deliver advanced solutions tailored to customer needs

Clear strategy with disciplined operating model to scale and innovate, accelerate profitable growth, and advance sustainability

Energy Storage Overview

Historical Trend (in billions)





Q4 2022 Performance

(in millions)	Q4 2022	Y/Y
Net Sales ¹	\$1,981	+493%
Adj. EBITDA ¹	\$1,178	+915%
Adj. EBITDA Margin ¹	60%	+2,472 bps

Y/Y Q4 Performance Drivers

 Increased sales due to renegotiated fixed and index-referenced variable price contracts and increased market pricing

FY 2023 Outlook

- FY 2023 volume expected to be up 30-40%
 YoY, price expected up 55-65% YoY
- Energy Storage outlook range reflects flat YE22 realized price

Expanding Global Footprint – Strong Presence in Major Markets¹

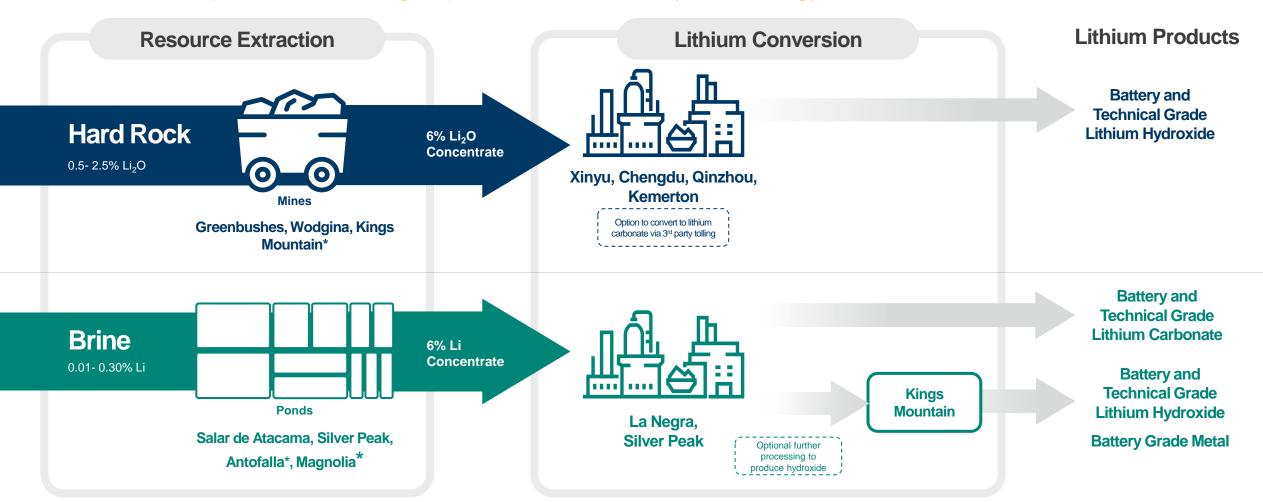


¹ Map is representative of Albemarle's global reach; not inclusive of all the company's sites ² Joint venture ownership interest as of 4/1/2022, pending regulatory approvals

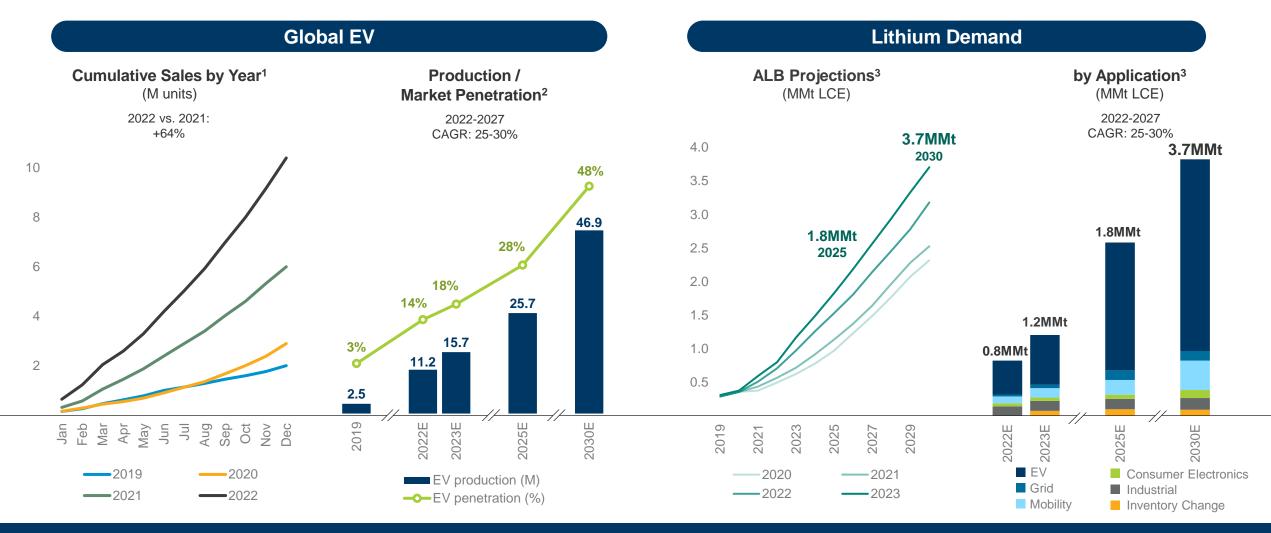
³ Joint venture ownership interest, with right to 50% of the offtake

Established Processes for Conventional Resources

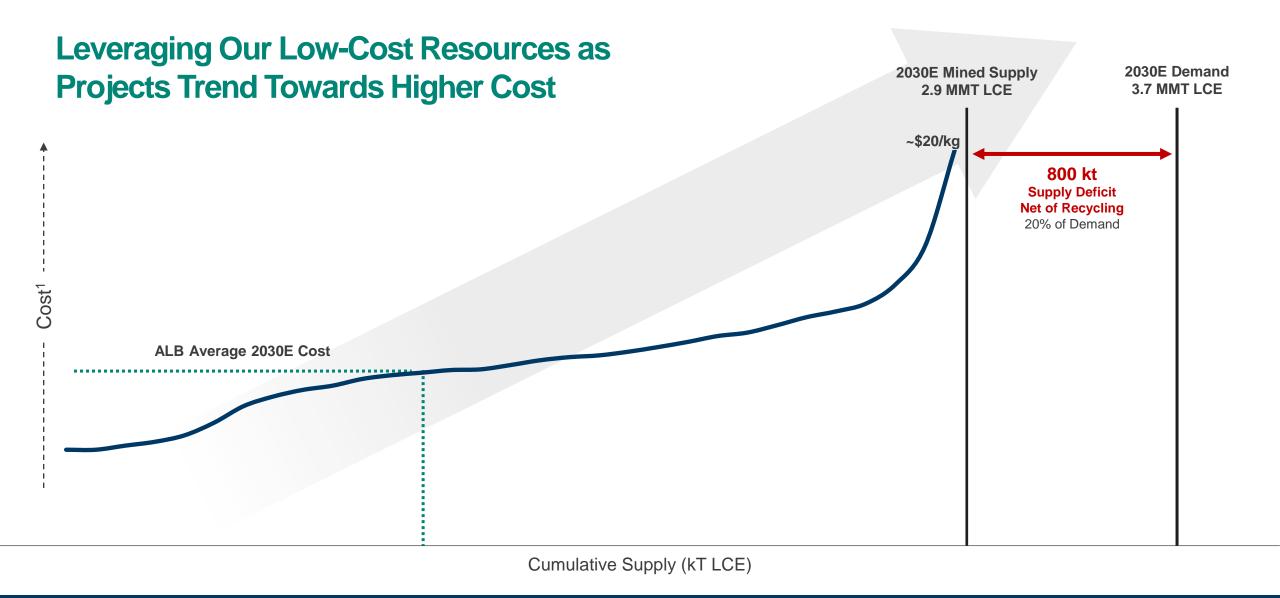
Continuous improvement through optimization, efficiency, technology advancements



Increasing Our Lithium Market Demand Outlook: 5x Growth by 2030

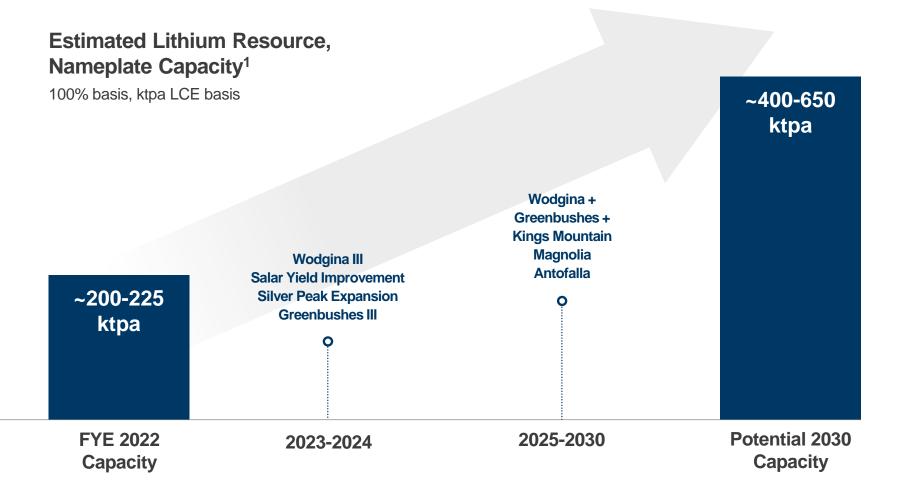


2030E lithium demand of 3.7MMt LCE +15% from previous forecast due to IRA and strong EV demand



Prices >\$20/kg required over next decade to support >100 new projects² needed to support demand

Diversified Portfolio of World-Class Resources in Multiple Jurisdictions

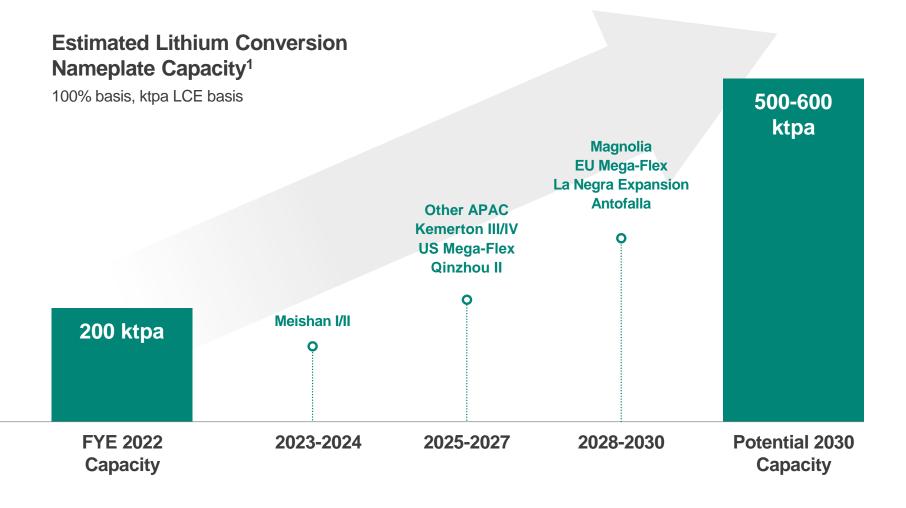


Highlights

- Strong resource position enables capital-efficient expansions, profitability through cycle
- Greenbushes has significant longterm potential
- Kings Mountain opens significant US supply; \$150M DOE grant helps de-risk project
- M&A can help fill the resource gap dependent on market conditions
- Recycling can help fill the resource gap as the market matures
- On average resources cost \$5-25k per annual ton of capacity (brownfield - greenfield)

Strategy to remain vertically integrated from resources to advanced materials

Potential to Triple Lithium Conversion Capacity by 2030

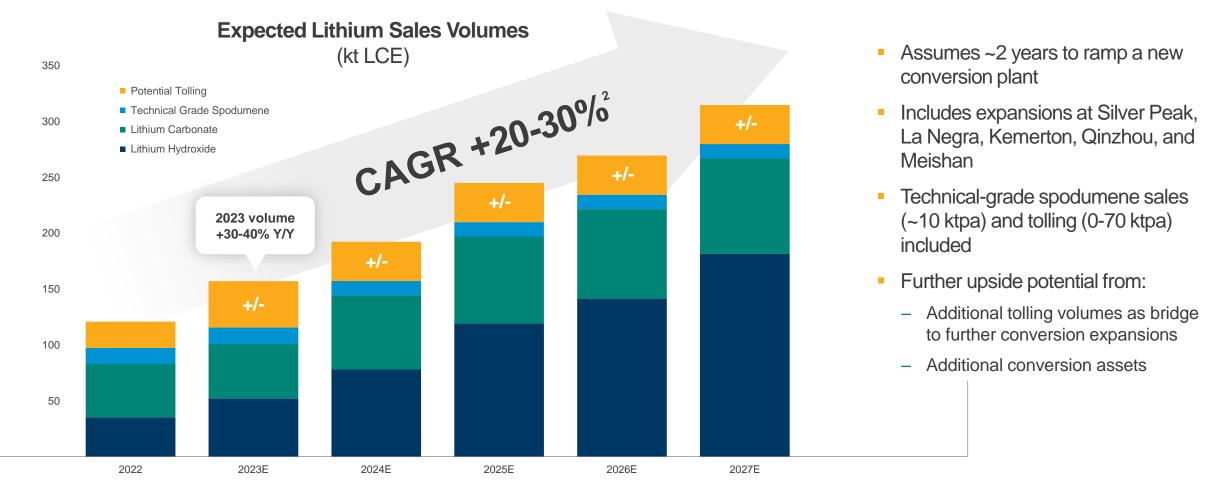


Highlights

- Globally diversified portfolio of vertically integrated lithium conversion assets
- Building from Albemarle's presence in major markets
- A train of capacity is ~25kpta;
 economies of scale with multiple trains at each location
- Sell or toll excess resources to bridge to new conversion assets
- Capital costs per annual ton of capacity varies by region:
 - \$25 \$30k in Australia, N. America, EU
 - ~\$20k in Latin America
 - ~\$10-15k in China

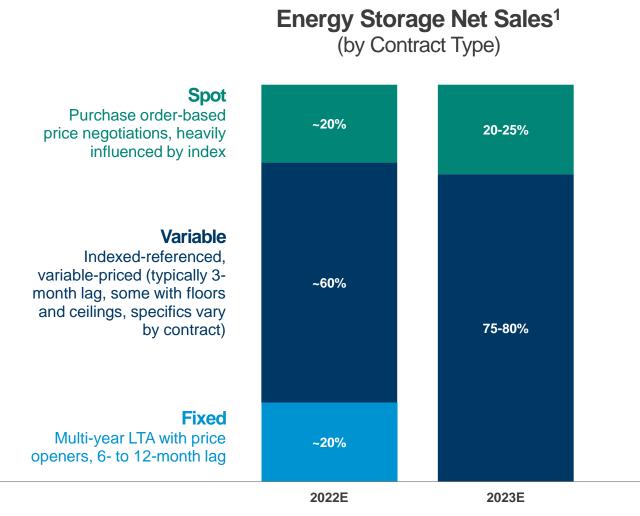
Further accelerating growth; potential 2030 capacity up ~15% from previous target

Executing Our Strategy to Deliver Volumetric Growth



¹ All figures shown on 100% basis in LCE, volumes include ALB/MRL JV (50% ownership of Wodgina, 85% ownership of Kemerton as of April 1, 2022, pending regulatory approvals), excludes specialty products ² Approximate 5-yr CAGR based on 2022 to 2027E

Evolving Energy Storage Customer Partnerships and Contract Pricing



Leverage to Continued Strong Market Prices

- Majority of volumes sold under long-term contracts (typically 2-5 years duration) with strategic customers
- Partnerships across the value chain including major cathode, battery, and OEM customers
- Moving to predominantly index-referenced and variable pricing; moving floors higher - negotiations continue to progress for 2023 onward
- Assuming a ±\$10/kg change in full-year 2023 market indices equates to a ±\$5-7/kg change in Albemarle's average full-year 2023 realized pricing²
- Net sales split varies with market price and contract changes
- Changes from previous outlook reflect updated index pricing and new Energy Storage segmentation

¹ As of December 31, 2022; excludes technical grade spodumene and by-product net sales

² Assumes prevailing market pricing and Albemarle contract book as of December 31, 2022

Industry-Leading Technology Innovations from Mine to Market

Resource and Conversion

- Maximizing recovery at the wellhead, pond, and conversion stage, +>70 ktpa potential
- Improving existing resources and accessing non-conventional with Direct Lithium Extraction (DLE)
- More sustainable resource management with lower energy, water, and GHG

Battery Materials

- Developing differentiated lithium for safer, higher performance applications, with 2-3x higher contribution margin
- Maximizing use of Li through more efficient battery technology: lithium metal anode, prelithiation, lithium sulfide

Customer Alignment

- Breakthrough OEM opportunities
 for >50% more EV range with
 battery material innovation
- Close collaborations and codevelopment partnerships for tailored materials and faster time-to-market

Albemarle Technology Park

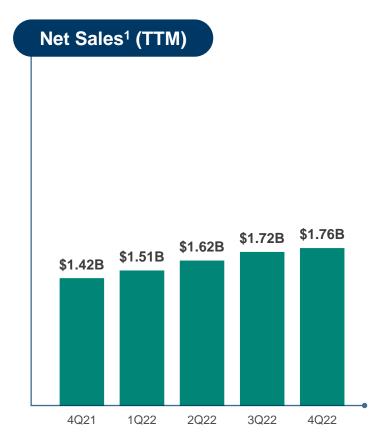
Advanced Process Development

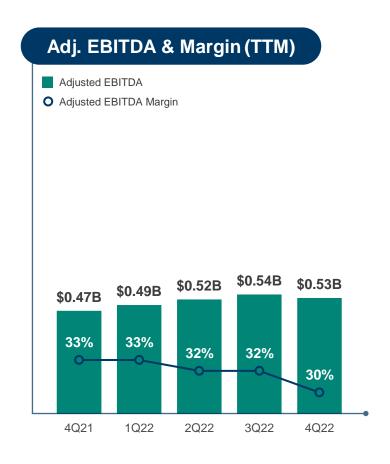
Novel Materials Research

Acceleration To Market

Specialties Overview

Historical Trend (in billions)





Q4 2022 Performance

(in millions)	Q4 2022	Y/Y
Net Sales ¹	\$405	+12%
Adj. EBITDA ¹	\$94	-14%
Adj. EBITDA Margin ¹	23%	-714 bps

Y/Y Q4 Performance Drivers

 Increase in net sales partially offset by higher costs for raw materials and freight

FY 2023 Outlook

- Diverse end markets ability to divert product to highest margin operations
- Cost discipline and selective investment for growth
 - Delivering volumetric growth
 - Launching new products

Albemarle Specialties – Strong Presence in Major Markets¹



¹ Map is representative of Albemarle's global reach; not inclusive of all the company's sites

Access to Highly Concentrated Bromine is a Low-Cost Advantage

Albemarle Operates from Two World-Class Bromine Resources:

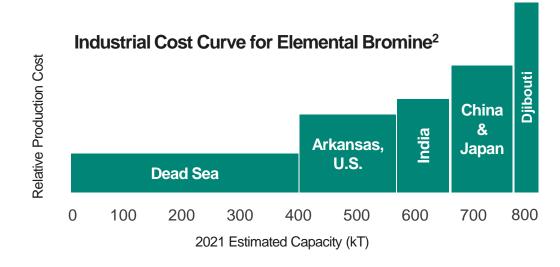
Dead Sea, Jordan

Jordan Bromine Company¹ (JBC) - operated and marketed by Albemarle

Arkansas, U.S.

Highly integrated and specialty focused - drives product flexibility and profitability





¹ Joint Venture with Arab Potash Company (APC). ² Based on management estimates.

Operational Discipline: Manufacturing Excellence & Capital Project Execution

- Dedicated Manufacturing Excellence program (higher volumes, lower cost, safer operation) with a focus on continuous improvement, maintenance, and reliability
- Allocating capital to highest return opportunities in sustainability and productivity – consistently achieving returns above 2x WACC target
- Track record of delivering projects on time and within budget

Track Record of Delivering Innovative Expansion

2022 Plant Expansion - Magnolia, AR

- On-time and on-budget expansion of the flagship fire safety solutions product line
- Delivered expanded rates and improved quality

2022 Brinefield Expansion - Magnolia, AR

- Adding new technology to ensure our brine quality is improved
- Results in incremental capacity without adding new wells

2022 JBC NEBO Investment - Safi, Jordan

- Increases plant capacity: converts by-product HBr to a higher valueadded product
- Delivers improved sustainability: 11% water and 6% energy reduction expected
- Expected to reduce production costs by >\$2M in first year after completion

Competitive Capabilities: Research & Technology

New Product Innovation

- Market research driven
- Strong IP positions
- World-class collaborators
- Platform approach
- Expanded applications capabilities in targeted areas

Merc**Lok**™

Diverse and Healthy New Product Pipeline

MercLok™

- Remediates mercury in contaminated soils and sediments
- Large market opportunity (~\$200M in the US alone)
- Multiple field pilots completed
- Commercially launched in US market December 2022
- Potential platform for additional environmental remediation products

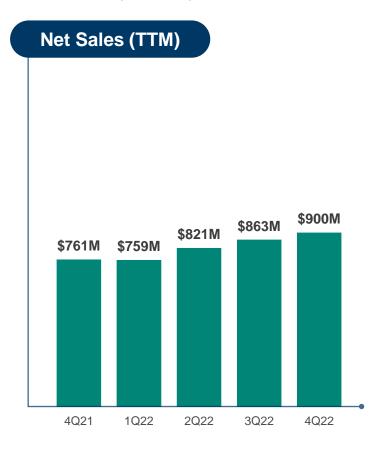
SAYTEX ALERO™

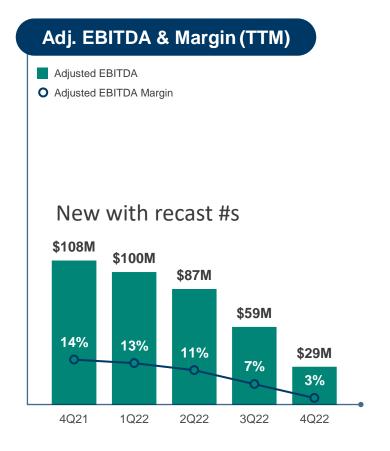
- Polymeric flame retardant (stable, large molecule)
- Excellent stability improves recyclability of flame-retardant plastic
- Superior environmental profile
- Broad and growing target end markets including electronics, appliances, automotive
- Initial customer qualifications complete expected to be fully commercial in 2023

Lithium Specialties integration expected to bring new synergistic programs

Ketjen Overview

Historical Trend (in millions)





Q4 2022 Performance

(in millions)	Q4 2022	Y/Y
Net Sales	\$236	+18%
Adj. EBITDA	-\$3	-110%
Adj. EBITDA Margin	-1%	-1479 bps

Y/Y Q4 Performance Drivers

 Increase in net sales more than offset by continued cost pressures from increasing raw materials, energy and freight costs

FY 2023 Outlook

- Higher volumes across product segments; higher pricing primarily for FCC products
- Inflation in material costs expected to remain a headwind, energy costs expected to moderate in 2023

Appendix: Non-GAAP Reconciliations

Definitions of Non-GAAP Measures

NON-GAAP MEASURE	DESCRIPTION
Adjusted Net Income	Net income attributable to Albemarle Corporation before non-recurring, other unusual and non-operating pension and OPEB.
Pro-forma Adjusted Net Income	Net income attributable to Albemarle Corporation before non-recurring, other unusual and non-operating pension and OPEB items, and the net impact of the divested business.
Adjusted Diluted EPS	Diluted EPS before non-recurring, other unusual and non-operating pension and OPEB.
Pro-forma Adjusted Diluted EPS	Diluted EPS before non-recurring, other unusual and non-operating pension and OPEB items, and the net impact of the divested business.
EBITDA	Net income attributable to Albemarle Corporation before interest and financing expenses, income taxes, and depreciation and amortization.
Adjusted EBITDA	EBITDA before non-recurring, other unusual and non-operating pension and OPEB.
Pro-forma Adjusted EBITDA	Adjusted EBITDA before the net impact of EBITDA of the divested business.
Pro-forma Net Sales	Net Sales before the impact of Net Sales from the divested business.
Adjusted Effective Income Tax Rate	Reported effective income tax rate before the tax impact of non-recurring, other unusual and non-operating pension and OPEB items.

Adjusted EBITDA - (twelve months ended)

	Year ended December 31,										
(\$ in thousands)		2019		2020		2021		2022			
Net income attributable to Albemarle Corporation	\$	533,228	\$	375,764	\$	123,672	\$	2,689,816			
Depreciation and amortization		213,484		231,984		254,000		300,841			
Non-recurring and other unusual items (excluding items associated with interest expense)		117,243		42,781		481,194		28,671			
Interest and financing expenses		57,695		73,116		61,476		122,973			
Income tax expense		88,161		54,425		29,446		390,588			
Non-operating pension and OPEB items		26,970		40,668		(78,814)		(57,032)			
Adjusted EBITDA	\$	1,036,781	\$	818,738	\$	870,974	\$	3,475,857			
Net impact of adjusted EBITDA from divested businesses		(49,628)		(76,325)		(28,415)		_			
Adjusted EBITDA excluding impact from divested business	\$	987,153	\$	742,413	\$	842,559	\$	3,475,857			
Net sales	\$	3,589,427	\$	3,128,909	\$	3,327,957	\$	7,320,104			
Net impact of net sales from divested business		(165,224)		(201,311)		(65,648)		_			
Net sales excluding impact from divested business	\$	3,424,203	\$	2,927,598	\$	3,262,309	\$	7,320,104			
Adjusted EBITDA margin excluding impact from divested businesses		29 %		25 %		26 %	47 %				

Adjusted EBITDA - (twelve months ended)

	Twelve Months Ended										
(\$ in thousands)		Dec 31, 2022		Sep 30, 2022		Jun 30, 2022	Mar 31, 2022			Dec 31, 2021	
Net income attributable to Albemarle Corporation	¢	2,689,816	\$	1,553,547	\$	263,551	\$	281,378	\$	123,672	
Depreciation and amortization	Ψ	300,841	φ	283,515	Φ	267,884	φ	258,314	Φ	254,000	
Non-recurring and other unusual items (excluding items associated with interest expense)		28,671		215,768		885,605		478,490		481,194	
Interest and financing expenses		122,973		104,240		79,685		45,428		61,476	
Income tax expense		390,588		381,510		69,902		87,869		29,446	
Non-operating pension and OPEB items		(57,032)		(77,752)		(78,196)		(78,629)		(78,814)	
Adjusted EBITDA	\$	3,475,857	\$	2,460,828	\$	1,488,431	\$	1,072,850	\$	870,974	
Net impact of adjusted EBITDA from divested businesses		_		_		_		(6,990)		(28,415)	
Adjusted EBITDA excluding impact from divested business	\$	3,475,857	\$	2,460,828	\$	1,488,431	\$	1,065,860	\$	842,559	
Net sales	\$	7,320,104	\$	5,593,330	\$	4,332,091	\$	3,626,394	\$	3,327,957	
Net impact of net sales from divested business		_		_		_		(21,191)		(65,648)	
Net sales excluding impact from divested business	\$	7,320,104	\$	5,593,330	\$	4,332,091	\$	3,605,203	\$	3,262,309	
Adjusted EBITDA margin excluding impact from divested businesses		47 %)	44 %		34 %		30 %		26 %	

Adjusted EBITDA supplemental¹

(\$ in thousands)	Twelve Months Ended Dec 31, 2022			Three Months Ended							
				Dec 31, 2022		Sep 30, 2022		Jun 30, 2022		31, 2022	
Adjusted EBITDA	\$ 3,475,857		\$	1,243,752	\$	1,189,966	\$	610,209	\$	431,930	
Adjusted EBITDA of divested businesses		(28,415)		_				(6,990)		(21,425)	
Net income attributable to noncontrolling interests		125,315		29,341		33,991		33,819		28,164	
Equity in net income of unconsolidated investments (net of tax)		(772,275)		(322,799)		(258,884)		(128,156)		(62,436)	
Dividends received from unconsolidated investments		801,239		450,344		193,931		117,796		39,168	
Consolidated EBITDA	\$	3,630,136	\$	1,400,638	\$	1,159,004	\$	633,668	\$	436,826	
Total Long Term Debt (as reported)	\$	3,217,100									
Off balance sheet obligations and other		142,300									
Consolidated Funded Debt	\$	3,359,400									
Less Cash		1,499,142									
Consolidated Funded Net Debt	\$	1,860,258									
Consolidated Funded Debt to Consolidated EBITDA Ratio		0.9									
Consolidated Funded Net Debt to Consolidated EBITDA Ratio		0.5									

¹ This supplemental is for net-debt-to-adjusted EBITDA ratio based on the bank covenant definition.



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